

PREFACE

This book is designed for a three-credit course on sales and leases. Our goals are: (i) to assist students in becoming adept at statutory interpretation; (ii) to give them the context needed to understand both the policies underlying the legal rules governing sales and leases and the practical significance of those rules; and (iii) to help prepare students for both transactional and litigation practice. The book contains excerpts of several cases, a lot of explanatory text, and a great number of problems. Many of the problems ask students to analyze how the law applies to the facts presented. Several problems ask students to draft one or more provisions of an agreement. We believe that the problem-based approach to teaching this material serves all of our goals.

This book is organized somewhat differently from other books on the subject, particularly when covering performance, breach, and remedies. Our guiding philosophy was to present the material in the order that would be most accessible to someone trying to learn it, rather than in the order it appears in the Uniform Commercial Code or in the order that would appeal most to those already knowledgeable about the subject. We hope we have been successful in this regard.

Periodic updates will be posted in electronic form on the web site for this book, www.ruschsales.com. The teacher's manual and other resources for instructors are also available on a teachers-only portion of the web site.

We invite all who use this book, both students and teachers, to send us their comments about it. Only with input from the users can we hope to improve it.

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